

**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

**A For the 2011 calendar year, or tax year beginning** , **and ending**

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Terminated  
 Amended return  
 Application pending

**C** Name of organization **DRUPALCON INC**  
 Doing Business As **THE DRUPAL ASSOCIATION**  
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**1714 14TH STREET NW, REAR ENTRANCE**  
 City or town, state or country, and ZIP + 4  
**WASHINGTON DC 20009**

**D** Employer identification number  
**27-1138640**

**E** Telephone number  
**(415) 602-7823**

**F** Name and address of principal officer:  
**JACOB REDDING SAME AS C ABOVE, WASHINGTON, DC 20009**

**G** Gross receipts \$ **2,227,813**

**H(a)** Is this a group return for affiliates?  Yes  No  
**H(b)** Are all affiliates included?  Yes  No  
 If "No," attach a list. (see instructions)

**I** Tax-exempt status:  501(c)(3)  501(c) ( ) ◀ (insert no.)  4947(a)(1) or  527

**J Website:** ▶ **www.drupalcon.org**

**K** Form of organization:  Corporation  Trust  Association  Other ▶

**L** Year of formation: **2008** **M** State of legal domicile: **DC**

**H(c)** Group exemption number ▶

| Part I Summary  |   | Prior Year                           | Current Year             |
|---|---|--------------------------------------|--------------------------|
| Activities & Governance   | <b>1</b> Briefly describe the organization's mission or most significant activities: <u>Drupalcon Inc. organizes and operates educational events regarding Drupal. Drupalcon is the organization's most significant annual event that brings together thousands of Drupal community members to learn, trade ideas, make decisions and build a stronger community.</u> |                                      |                          |
|   | <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.  |                                      |                          |
|   | <b>3</b> Number of voting members of the governing body (Part VI, line 1a) . . . . .  | <b>3</b>                             | 10                       |
|   | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b) . . . . .  | <b>4</b>                             | 10                       |
|   | <b>5</b> Total number of individuals employed in calendar year 2011 (Part V, line 2a) . . . . .   | <b>5</b>                             | 7                        |
|   | <b>6</b> Total number of volunteers (estimate if necessary) . . . . .   | <b>6</b>                             | 150                      |
|   | <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12 . . . . .  | <b>7a</b>                            | 38,295                   |
| <b>b</b> Net unrelated business taxable income from Form 990-T, line 34 . . . . .             | <b>7b</b>   | 37,295                               |                          |
| Revenue   | <b>8</b> Contributions and grants (Part VIII, line 1h) . . . . .  | 771,555                              | 771,702                  |
|   | <b>9</b> Program service revenue (Part VIII, line 2g) . . . . .   | 762,945                              | 1,455,416                |
|   | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . . . .   | 949                                  | 695                      |
|   | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . . . .  | 0                                    | 0                        |
|   | <b>12</b> Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .  | 1,535,449                            | 2,227,813                |
| Expenses  | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . . .  | 30,337                               | 43,818                   |
|   | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4) . . . . .   | 0                                    | 0                        |
|   | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) . . . . .   | 65,459                               | 365,643                  |
|   | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e) . . . . .  | 0                                    | 0                        |
|   | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ . . . . .  | 0                                    | 0                        |
|   | <b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) . . . . .  | 802,860                              | 1,848,663                |
| <b>18</b> Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) . . . . . | 898,656   | 2,258,124                            |                          |
| <b>19</b> Revenue less expenses. Subtract line 18 from line 12 . . . . .                      | 636,793   | -30,311                              |                          |
| Net Assets or Fund Balances   | <b>20</b> Total assets (Part X, line 16) . . . . .  | Beginning of Current Year<br>972,009 | End of Year<br>1,004,067 |
|   | <b>21</b> Total liabilities (Part X, line 26) . . . . .   | 45,021                               | 107,443                  |
|   | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20 . . . . .  | 926,988                              | 896,624                  |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here** ▶ Signature of officer **TIFFANY FARRISS** Date **TREASURER**  
 Type or print name and title

**Paid Preparer Use Only**

|  |  |                          |  |                          |
|--|--|--------------------------|--|--------------------------|
| Print/Type preparer's name<br><b>Laurence Weinhoff, EA</b>         | Preparer's signature<br><b>Laurence Weinhoff, EA</b> | Date<br><b>6/13/2012</b> | Check <input checked="" type="checkbox"/> if self-employed | PTIN<br><b>P00659950</b> |
| Firm's name ▶ <b>TaxSquad</b>                                      | Firm's EIN ▶ <b>90-0434005</b>                       |                          | Phone no. <b>(650) 340-9732</b>                            |                          |
| Firm's address ▶ <b>1015 Chula Vista Ave, Burlingame, CA 94010</b> |  |                          |  |                          |

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . .  Yes  No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III [X]

1 Briefly describe the organization's mission: DRUPALCON INCORPORATED IS DEDICATED TO ORGANIZING EDUCATIONAL EVENTS, SUCH AS CONFERENCES AND CAMPS, REGARDING DRUPAL, A FREE AND OPEN SOURCE INTERNET CONTENT MANAGEMENT SYSTEM THAT IS DISTRIBUTED UNDER A FREE, GENERAL PUBLIC LICENSE.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [X] Yes [ ] No If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 1,485,807 including grants of \$ 17,129 ) (Revenue \$ 1,323,275 ) DRUPALCON CHICAGO HELD MARCH 2011 WAS AN EDUCATIONAL EVENT DEDICATED TO DRUPAL DEVELOPERS AND USERS. IT IS A TIME FOR MEMBERS OF THE DRUPAL COMMUNITY TO COME TOGETHER, LEARN ABOUT DRUPAL, SHARE TIPS AND TRICKS, EXCHANGE KNOWLEDGE, MAKE DECISIONS, AND TO BUILD A STRONGER COMMUNITY.

4b (Code: ) (Expenses \$ 112,402 including grants of \$ 0 ) (Revenue \$ 109,395 ) DRUPALCAMPS HELD IN MASSACHUSETTS, TEXAS, COLORADO, CONNECTICUT, NEW HAMPSHIRE, NEW YORK, AND MINNESOTA. DRUPALCON, INC. ACTS AS THE FISCAL SPONSOR OF DRUPALCAMPS. ANY AND ALL NET INCOME GENERATED AT A CAMP IS HELD BY DRUPALCON, INC. AND MADE AVAILABLE AT THE CAMP'S REQUEST TO GROW THE CAMP IN SUBSEQUENT YEARS.

4c (Code: ) (Expenses \$ 147,196 including grants of \$ 8,265 ) (Revenue \$ 485,915 ) DRUPALCON DENVER IS TO BE HELD IN MARCH 2012 WITH PLANNING AND FINANCIAL ACTIVITY BEGINNING IN 2011. DRUPALCON DENVER IS AN EDUCATIONAL EVENT DEDICATED TO DRUPAL DEVELOPERS AND USERS. IT IS A TIME FOR MEMBERS OF THE DRUPAL COMMUNITY TO COME TOGETHER, LEARN ABOUT DRUPAL, SHARE TIPS AND TRICKS, EXCHANGE KNOWLEDGE, MAKE DECISIONS, AND TO BUILD A STRONGER COMMUNITY.

4d Other program services. (Describe in Schedule O.) (Expenses \$ 163,609 including grants of \$ 0 ) (Revenue \$ 211,458 )

4e Total program service expenses 1,909,014

**Part IV Checklist of Required Schedules**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> . . . . .   | X   |    |
| <b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? . . . . .   |     | X  |
| <b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> . . . . .  |     | X  |
| <b>4 Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> . . . . .  |     | X  |
| <b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> . . . . .   |     |    |
| <b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> . . . . .  |     | X  |
| <b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> . . . . .  |     | X  |
| <b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> . . . . .   |     | X  |
| <b>9</b> Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> . . . . .   |     | X  |
| <b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> . . . . .   |     | X  |
| <b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |     |    |
| <b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> . . . . .   | X   |    |
| <b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> . . . . .   |     | X  |
| <b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> . . . . .   |     | X  |
| <b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> . . . . .  |     | X  |
| <b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> . . . . .   | X   |    |
| <b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> . . . . .  |     | X  |
| <b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i> . . . . .   |     | X  |
| <b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i> . . . . .  |     | X  |
| <b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> . . . . .  |     | X  |
| <b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States? . . . . .  |     | X  |
| <b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> . . . . . | X   |    |
| <b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i> . . . . .  |     | X  |
| <b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i> . . . . .  | X   |    |
| <b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i> . . . . .  | X   |    |
| <b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . . . . .   |     | X  |
| <b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> . . . . .   |     | X  |
| <b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i> . . . . .   |     | X  |
| <b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . .   |     |    |

**Part IV Checklist of Required Schedules (continued)**

|     |  | Yes | No |
|-----|--|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .   | X   |    |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .   | X   |    |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .  |     | X  |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i> . . . . .                             |     | X  |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .  |     | X  |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .   |     | X  |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .  |     | X  |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .  |     | X  |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                       |     | X  |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .  |     | X  |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> . . . . . |     | X  |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .   | X   |    |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .  | X   |    |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .  | X   |    |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .  |     | X  |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .  |     | X  |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .  |     | X  |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .  |     | X  |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .  |     | X  |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .   |     | X  |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .  |     | X  |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   |     | X  |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   |     | X  |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .   |     | X  |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O. . . . .  | X   |    |

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . . [ ]

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 1a through 14b regarding Form 1096, Form W-2G, Form W-3, Form 990-T, Form 8886-T, Form 8282, Form 8899, Form 1098-C, Form 4966, Form 501(c)(7), Form 501(c)(12), Form 4947(a)(1), and Form 501(c)(29).

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI.

**Section A. Governing Body and Management**

|           |  | Yes | No |
|-----------|--|-----|----|
| <b>1a</b> | Enter the number of voting members of the governing body at the end of the tax year . . . . .<br>If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. . . . . |     |    |
| <b>1b</b> | Enter the number of voting members included in line 1a, above, who are independent . . . . .   |     |    |
| <b>2</b>  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .  | X   |    |
| <b>3</b>  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . . .   |     | X  |
| <b>4</b>  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .   |     | X  |
| <b>5</b>  | Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .   |     | X  |
| <b>6</b>  | Did the organization have members or stockholders? . . . . .   |     | X  |
| <b>7a</b> | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .   |     | X  |
| <b>7b</b> | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .  |     | X  |
| <b>8</b>  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  |     |    |
| <b>8a</b> | a The governing body? . . . . .  | X   |    |
| <b>8b</b> | b Each committee with authority to act on behalf of the governing body? . . . . .  | X   |    |
| <b>9</b>  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .   |     | X  |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|            |  | Yes | No |
|------------|--|-----|----|
| <b>10a</b> | Did the organization have local chapters, branches, or affiliates? . . . . .   |     | X  |
| <b>10b</b> | b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .   |     |    |
| <b>11a</b> | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .  | X   |    |
| <b>11b</b> | b Describe in Schedule O the process, if any, used by the organization to review this Form 990. . . . .  |     |    |
| <b>12a</b> | Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .  | X   |    |
| <b>12b</b> | b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .  | X   |    |
| <b>12c</b> | c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .   | X   |    |
| <b>13</b>  | Did the organization have a written whistleblower policy? . . . . .  |     | X  |
| <b>14</b>  | Did the organization have a written document retention and destruction policy? . . . . .   |     | X  |
| <b>15</b>  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |    |
| <b>15a</b> | a The organization's CEO, Executive Director, or top management official. . . . .  |     | X  |
| <b>15b</b> | b Other officers or key employees of the organization . . . . .  |     | X  |
| <b>16a</b> | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .  |     | X  |
| <b>16b</b> | b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . |     |    |

**Section C. Disclosure**

**17** List the states with which a copy of this Form 990 is required to be filed ▶ DC

**18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
 Own website     Another's website     Upon request

**19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public.

**20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: (217) 390-4461  
 organization: ▶ DAN FINNERTY  
 2828 SW CORBETT SUITE 204, PORTLAND, OR 97201

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title                    | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) ANGELA BYRON<br>SECRETARY            | 2.00   | X   |                       | X       |              |                              |        | 0  | 0   | 0   |
| (2) DRIES BUYTAERT<br>PRESIDENT          | 2.00   | X   |                       | X       |              |                              |        | 0  | 0   | 0   |
| (3) TIFFANY FARRISS<br>TREASURER         | 2.00   | X   |                       | X       |              |                              |        | 0  | 0   | 0   |
| (4) JEFF WALPOLE<br>DIRECTOR             | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (5) VESA PALMU<br>DIRECTOR               | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (6) CARY GORDON<br>DIRECTOR              | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (7) DANESE COOPER<br>DIRECTOR            | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (8) MIKE WOSTER<br>DIRECTOR              | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (9) STEVE PURKISS<br>DIRECTOR            | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (10) DONNA BENJAMIN<br>DIRECTOR          | 2.00   | X   |                       |         |              |                              |        | 0  | 0   | 0   |
| (11) JACOB REDDING<br>EXECUTIVE DIRECTOR | 40.00  |   |                       | X       | X            |                              |        | 95,872   | 0   | 0   |
| (12)                                     |  |   |                       |         |              |                              |        |  |   |   |
| (13)                                     |  |   |                       |         |              |                              |        |  |   |   |
| (14)                                     |  |   |                       |         |              |                              |        |  |   |   |

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

| (A)<br>Name and title  | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (15) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (16) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (17) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (18) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (19) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (20) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (21) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (22) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (23) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (24) .....   |  |   |                       |         |              |                              |        |  |   |   |
| (25) .....   |  |   |                       |         |              |                              |        |  |   |   |
| <b>1b Sub-total</b> .....  |  |   |                       |         |              |                              | 95,872 | 0  | 0   |   |
| <b>c Total from continuation sheets to Part VII, Section A</b> ..... |  |   |                       |         |              |                              | 0      | 0  | 0   |   |
| <b>d Total (add lines 1b and 1c)</b> .....                           |  |   |                       |         |              |                              | 95,872 | 0  | 0   |   |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

|  | Yes | No |
|--|-----|----|
| <b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> .....                                       |     | X  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> ..... |     | X  |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> .....                       |     | X  |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                | 0                   |
|                                  |                                | 0                   |
|                                  |                                | 0                   |
|                                  |                                | 0                   |
|                                  |                                | 0                   |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

**Part VIII Statement of Revenue**

|   |   |  |               | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under sections<br>512, 513, or 514 |  |
|---|---|--|---------------|----------------------|--|---|---|--|
| <b>Contributions, Gifts, Grants<br/>and Other Similar Amounts</b>               | <b>1a</b> Federated campaigns . . . . .   | <b>1a</b>                                | 0             |                      |  |   |   |  |
|   | <b>b</b> Membership dues . . . . .  | <b>1b</b>                                | 37,605        |                      |  |   |   |  |
|   | <b>c</b> Fundraising events . . . . .   | <b>1c</b>                                | 0             |                      |  |   |   |  |
|   | <b>d</b> Related organizations . . . . .  | <b>1d</b>                                | 0             |                      |  |   |   |  |
|   | <b>e</b> Government grants (contributions) . . . . .  | <b>1e</b>                                | 0             |                      |  |   |   |  |
|   | <b>f</b> All other contributions, gifts, grants, and<br>similar amounts not included above . . . . .  | <b>1f</b>                                | 734,097       |                      |  |   |   |  |
|   | <b>g</b> Noncash contributions included in lines 1a-1f:<br>\$ . . . . .   |  | 0             |                      |  |   |   |  |
|   | <b>h Total.</b> Add lines 1a-1f . . . . .   |  |               | 771,702              |  |   |   |  |
|   | <b>Program Service Revenue</b>  |  |               | <b>Business Code</b> |  |   |   |  |
|   |   | <b>2a</b> TICKET SALES . . . . .         |               | 611710               | 925,710  | 925,710                                 |   |  |
| <b>b</b> TRAINING TICKET SALES . . . . .  |   |  | 611710        | 194,490              | 194,490  |   |   |  |
| <b>c</b> DRUPALCAMP . . . . .   |   |  | 611710        | 47,458               | 47,458   |   |   |  |
| <b>d</b> OTHER INCOME . . . . .   |   |  | 611710        | 266,148              | 227,853  | 38,295                                  |   |  |
| <b>e</b> EVENT SALES . . . . .  |   |  | 611710        | 21,610               | 21,610   |   |   |  |
| <b>f</b> All other program service revenue . . . . .                            |   |  |               | 0                    |  |   |   |  |
| <b>g Total.</b> Add lines 2a-2f . . . . .                                       |   |  |               | 1,455,416            |  |   |   |  |
| <b>Other Revenue</b>  | <b>3</b> Investment income (including dividends, interest, and<br>other similar amounts) . . . . .  |  |               | 695                  |  |   | 695   |  |
|   | <b>4</b> Income from investment of tax-exempt bond proceeds . . . . .   |  |               | 0                    |  |   |   |  |
|   | <b>5</b> Royalties . . . . .  |  |               | 0                    |  |   |   |  |
|   | <b>6a</b> Gross rents . . . . .   | (i) Real                                 | (ii) Personal |                      |  |   |   |  |
|   |   |  |               |                      |  |   |   |  |
|   |   |  |               |                      |  |   |   |  |
|   | <b>b</b> Less: rental expenses . . . . .  |  |               |                      |  |   |   |  |
|   | <b>c</b> Rental income or (loss) . . . . .  | 0  | 0             |                      |  |   |   |  |
|   | <b>d</b> Net rental income or (loss) . . . . .  |  |               |                      | 0  |   |   |  |
|   | <b>7a</b> Gross amount from sales of<br>assets other than inventory . . . . .   | (i) Securities                           | (ii) Other    |                      |  |   |   |  |
|   |   |  |               |                      |  |   |   |  |
|   |   |  |               |                      |  |   |   |  |
|   | <b>b</b> Less: cost or other basis<br>and sales expenses . . . . .  | 0  | 0             |                      |  |   |   |  |
|   | <b>c</b> Gain or (loss) . . . . .   | 0  | 0             |                      |  |   |   |  |
|   | <b>d</b> Net gain or (loss) . . . . .   |  |               |                      | 0  |   |   |  |
|   | <b>8a</b> Gross income from fundraising<br>events (not including \$ 0<br>of contributions reported on line 1c).<br>See Part IV, line 18 . . . . . | <b>a</b>                                 |               |                      | 0  |   |   |  |
|   |   | <b>b</b> Less: direct expenses . . . . . | <b>b</b>      |                      | 0  |   |   |  |
| <b>c</b> Net income or (loss) from fundraising events . . . . .                 |   |  |               |                      | 0  |   |   |  |
| <b>9a</b> Gross income from gaming activities.<br>See Part IV, line 19. . . . . | <b>a</b>  |  |               | 0                    |  |   |   |  |
|   | <b>b</b> Less: direct expenses . . . . .  | <b>b</b>                                 |               | 0                    |  |   |   |  |
|   | <b>c</b> Net income or (loss) from gaming activities . . . . .  |  |               |                      | 0  |   |   |  |
| <b>10a</b> Gross sales of inventory, less<br>returns and allowances . . . . .   | <b>a</b>  |  |               | 0                    |  |   |   |  |
|   | <b>b</b> Less: cost of goods sold . . . . .   | <b>b</b>                                 |               | 0                    |  |   |   |  |
|   | <b>c</b> Net income or (loss) from sales of inventory . . . . .   |  |               |                      | 0  |   |   |  |
| <b>Miscellaneous Revenue</b>  |   | <b>Business Code</b>                     |               |                      |  |   |   |  |
| <b>11a</b> . . . . .  |   |  | 0             |                      |  |   |   |  |
| <b>b</b> . . . . .  |   |  | 0             |                      |  |   |   |  |
| <b>c</b> . . . . .  |   |  | 0             |                      |  |   |   |  |
| <b>d</b> All other revenue . . . . .  |   |  | 0             |                      |  |   |   |  |
| <b>e Total.</b> Add lines 11a-11d . . . . .                                     |   |  | 0             |                      |  |   |   |  |
| <b>12 Total revenue.</b> See instructions. . . . .                              |   |  |               | 2,227,813            | 1,417,121  | 38,295                                  | 695   |  |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX

| <b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b> |   | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|---|---|-----------------------|---------------------------------|--|-----------------------------|
| 1   | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21   | 0                     |                                 |  |                             |
| 2   | Grants and other assistance to individuals in the United States. See Part IV, line 22   | 6,821                 | 6,821                           |  |                             |
| 3   | Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16  | 36,997                | 36,997                          |  |                             |
| 4   | Benefits paid to or for members   | 0                     |                                 |  |                             |
| 5   | Compensation of current officers, directors, trustees, and key employees  | 95,872                | 56,564                          | 39,308                                 |                             |
| 6   | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   | 0                     |                                 |  |                             |
| 7   | Other salaries and wages  | 236,878               | 126,308                         | 110,570                                |                             |
| 8   | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)  | 0                     |                                 |  |                             |
| 9   | Other employee benefits   | 5,492                 |                                 | 5,492                                  |                             |
| 10  | Payroll taxes   | 27,401                | 15,059                          | 12,342                                 |                             |
| 11  | Fees for services (non-employees):  |                       |                                 |  |                             |
| a   | Management  | 30,339                | 30,339                          |  |                             |
| b   | Legal   | 24,094                |                                 | 24,094                                 |                             |
| c   | Accounting  | 35,015                | 13,273                          | 21,742                                 |                             |
| d   | Lobbying  | 0                     |                                 |  |                             |
| e   | Professional fundraising services. See Part IV, line 17   | 0                     |                                 |  |                             |
| f   | Investment management fees  | 0                     |                                 |  |                             |
| g   | Other   | 68,763                | 67,516                          | 1,247                                  |                             |
| 12  | Advertising and promotion   | 0                     |                                 |  |                             |
| 13  | Office expenses   | 4,453                 | 2,742                           | 1,711                                  |                             |
| 14  | Information technology  | 89,790                | 30,515                          | 59,275                                 |                             |
| 15  | Royalties   | 0                     |                                 |  |                             |
| 16  | Occupancy   | 0                     | 0                               |  |                             |
| 17  | Travel  | 31,840                | 12,298                          | 19,542                                 |                             |
| 18  | Payments of travel or entertainment expenses for any federal, state, or local public officials  | 0                     |                                 |  |                             |
| 19  | Conferences, conventions, and meetings  | 1,470,403             | 1,447,692                       | 22,711                                 |                             |
| 20  | Interest  | 0                     |                                 |  |                             |
| 21  | Payments to affiliates  | 0                     |                                 |  |                             |
| 22  | Depreciation, depletion, and amortization   | 2,954                 | 2,954                           | 0                                      | 0                           |
| 23  | Insurance   | 11,824                | 102                             | 11,722                                 |                             |
| 24  | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)   |                       |                                 |  |                             |
| a   | BANK CHARGES  | 2,307                 | 117                             | 2,190                                  |                             |
| b   | DUES & SUBSCRIPTIONS  | 4,850                 | 90                              | 4,760                                  |                             |
| c   | COST OF GOODS   | 56,462                | 54,926                          | 1,536                                  |                             |
| d   | PAYROLL FEES  | 1,050                 |                                 | 1,050                                  |                             |
| e   | All other expenses  | 14,519                | 4,701                           | 9,818                                  |                             |
| 25  | <b>Total functional expenses.</b> Add lines 1 through 24e   | 2,258,124             | 1,909,014                       | 349,110                                | 0                           |
| 26  | <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) |                       |                                 |  |                             |

**Part X Balance Sheet**

|   |  | (A)<br>Beginning of year |            | (B)<br>End of year |
|---|--|--------------------------|------------|--------------------|
| <b>Assets</b>   | <b>1</b> Cash—non-interest-bearing . . . . .   | 268,204                  | <b>1</b>   | 81,100             |
|   | <b>2</b> Savings and temporary cash investments . . . . .  | 651,705                  | <b>2</b>   | 419,763            |
|   | <b>3</b> Pledges and grants receivable, net . . . . .  | 0                        | <b>3</b>   | 0                  |
|   | <b>4</b> Accounts receivable, net . . . . .  | 0                        | <b>4</b>   | 461,184            |
|   | <b>5</b> Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .   |                          | <b>5</b>   |                    |
|   | <b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) . . . . . |                          | <b>6</b>   |                    |
|   | <b>7</b> Notes and loans receivable, net . . . . .   | 0                        | <b>7</b>   | 0                  |
|   | <b>8</b> Inventories for sale or use . . . . .   |                          | <b>8</b>   | 1,746              |
|   | <b>9</b> Prepaid expenses and deferred charges . . . . .   | 14,100                   | <b>9</b>   | 1,330              |
|   | <b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D   | <b>10a</b> 14,758        |            |                    |
|   | <b>b</b> Less: accumulated depreciation . . . . .  | <b>10b</b> 2,954         | <b>10c</b> | 11,804             |
|   | <b>11</b> Investments—publicly traded securities . . . . .   | 0                        | <b>11</b>  | 0                  |
|   | <b>12</b> Investments—other securities. See Part IV, line 11 . . . . .   | 0                        | <b>12</b>  | 0                  |
|   | <b>13</b> Investments—program-related. See Part IV, line 11 . . . . .  | 0                        | <b>13</b>  | 0                  |
|   | <b>14</b> Intangible assets . . . . .  | 38,000                   | <b>14</b>  | 27,140             |
|   | <b>15</b> Other assets. See Part IV, line 11 . . . . .   | 0                        | <b>15</b>  | 0                  |
| <b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . . | 972,009  | <b>16</b>                | 1,004,067  |                    |
| <b>Liabilities</b>  | <b>17</b> Accounts payable and accrued expenses . . . . .  | 17,347                   | <b>17</b>  | 118                |
|   | <b>18</b> Grants payable . . . . .   |                          | <b>18</b>  |                    |
|   | <b>19</b> Deferred revenue . . . . .   |                          | <b>19</b>  |                    |
|   | <b>20</b> Tax-exempt bond liabilities . . . . .  |                          | <b>20</b>  |                    |
|   | <b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .  |                          | <b>21</b>  |                    |
|   | <b>22</b> Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .   |                          | <b>22</b>  |                    |
|   | <b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .   | 0                        | <b>23</b>  | 0                  |
|   | <b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .   | 0                        | <b>24</b>  | 0                  |
|   | <b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .  | 27,674                   | <b>25</b>  | 107,325            |
|   | <b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .   | 45,021                   | <b>26</b>  | 107,443            |
| <b>Net Assets or Fund Balances</b>  | <b>Organizations that follow SFAS 117, check here</b> <input type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>   |                          |            |                    |
|   | <b>27</b> Unrestricted net assets . . . . .  |                          | <b>27</b>  |                    |
|   | <b>28</b> Temporarily restricted net assets . . . . .  |                          | <b>28</b>  |                    |
|   | <b>29</b> Permanently restricted net assets . . . . .  |                          | <b>29</b>  |                    |
|   | <b>Organizations that do not follow SFAS 117, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 30 through 34.</b>  |                          |            |                    |
|   | <b>30</b> Capital stock or trust principal, or current funds . . . . .   |                          | <b>30</b>  |                    |
|   | <b>31</b> Paid-in or capital surplus, or land, building, or equipment fund . . . . .   |                          | <b>31</b>  |                    |
|   | <b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .   | 926,988                  | <b>32</b>  | 896,624            |
| <b>33</b> Total net assets or fund balances . . . . .                         | 926,988  | <b>33</b>                | 896,624    |                    |
| <b>34</b> Total liabilities and net assets/fund balances . . . . .            | 972,009  | <b>34</b>                | 1,004,067  |                    |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI . . . . .

|          |  |          |           |
|----------|--|----------|-----------|
| <b>1</b> | Total revenue (must equal Part VIII, column (A), line 12) . . . . .  | <b>1</b> | 2,227,813 |
| <b>2</b> | Total expenses (must equal Part IX, column (A), line 25) . . . . .   | <b>2</b> | 2,258,124 |
| <b>3</b> | Revenue less expenses. Subtract line 2 from line 1 . . . . .   | <b>3</b> | -30,311   |
| <b>4</b> | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . . . .                      | <b>4</b> | 926,988   |
| <b>5</b> | Other changes in net assets or fund balances (explain in Schedule O) . . . . .   | <b>5</b> | -53       |
| <b>6</b> | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) . . . . . | <b>6</b> | 896,624   |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII . . . . .

|           |   | Yes | No |
|-----------|---|-----|----|
| <b>1</b>  | Accounting method used to prepare the Form 990: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.   |     |    |
| <b>2a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant? . . . . .   |     | X  |
| <b>2b</b> | Were the organization's financial statements audited by an independent accountant? . . . . .  |     | X  |
| <b>2c</b> | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? . . . . .<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. |     |    |
| <b>d</b>  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                                       |     |    |
| <b>3a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .  |     | X  |
| <b>3b</b> | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.   |     |    |

**Exempt Organization Business Income Tax Return**  
(and proxy tax under section 6033(e))

Department of the Treasury  
Internal Revenue Service

For calendar year 2011 or other tax year beginning \_\_\_\_\_, and  
ending \_\_\_\_\_ **See separate instructions.**

Open to Public Inspection  
for 501(c)(3) Organizations Only

|   |  |  |   |
|---|--|--|---|
| <b>A</b> <input type="checkbox"/> Check box if address changed<br><br><b>B</b> Exempt under section<br><input checked="" type="checkbox"/> 501 ( C ) ( 3 )<br><input type="checkbox"/> 408(e) <input type="checkbox"/> 220(e)<br><input type="checkbox"/> 408A <input type="checkbox"/> 530(a)<br><input type="checkbox"/> 529(a) | <b>Print or Type</b>   | Name of organization ( <input type="checkbox"/> Check box if name changed and see instructions.)<br><b>DRUPALCON INC</b><br>Number, street, and room or suite no. If a P.O. box, see instructions.<br><b>1714 14TH STREET NW, REAR ENTRANCE</b><br>City or town, state, and ZIP code<br><b>WASHINGTON DC 20009</b> | <b>D Employer identification number</b><br>(Employees' trust, see instructions)<br><br><b>27-1138640</b><br><br><b>E Unrelated business activity codes</b><br>(See instructions.) |
| <b>C</b> Book value of all assets at end of year<br><b>1,004,067</b>  | <b>F</b> Group exemption number (See instructions.) <b>G</b> Check organization type <input checked="" type="checkbox"/> 501(c) corporation <input type="checkbox"/> 501(c) trust <input type="checkbox"/> 401(a) trust <input type="checkbox"/> Other trust |  |   |

**H** Describe the organization's primary unrelated business activity. **ADVERTISING ON WEB SITE**

**I** During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?  Yes  No  
If "Yes," enter the name and identifying number of the parent corporation.

**J** The books are in care of **DAN FINNERTY** Telephone number **(217) 390-4461**

| <b>Part I Unrelated Trade or Business Income</b>  | (A) Income       | (B) Expenses | (C) Net       |
|---|------------------|--------------|---------------|
| <b>1 a</b> Gross receipts or sales <b>38,295</b>  |                  |              |               |
| <b>b</b> Less returns and allowances  |                  |              |               |
| <b>c Balance</b>  | <b>1c</b> 38,295 |              |               |
| <b>2</b> Cost of goods sold (Schedule A, line 7)  | <b>2</b>         |              |               |
| <b>3</b> Gross profit. Subtract line 2 from line 1c   | <b>3</b> 38,295  |              | <b>38,295</b> |
| <b>4 a</b> Capital gain net income (attach Schedule D)  | <b>4a</b>        |              |               |
| <b>b</b> Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)                     | <b>4b</b>        |              |               |
| <b>c</b> Capital loss deduction for trusts  | <b>4c</b>        |              |               |
| <b>5</b> Income (loss) from partnerships and S corporations (attach statement)                | <b>5</b>         |              |               |
| <b>6</b> Rent income (Schedule C)   | <b>6</b>         |              |               |
| <b>7</b> Unrelated debt-financed income (Schedule E)  | <b>7</b>         |              |               |
| <b>8</b> Interest, annuities, royalties, and rents from controlled organizations (Schedule F) | <b>8</b>         |              |               |
| <b>9</b> Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G)     | <b>9</b>         |              |               |
| <b>10</b> Exploited exempt activity income (Schedule I)                                       | <b>10</b>        |              |               |
| <b>11</b> Advertising income (Schedule J)   | <b>11</b>        |              |               |
| <b>12</b> Other income (See instructions; attach schedule.)                                   | <b>12</b>        |              |               |
| <b>13 Total.</b> Combine lines 3 through 12   | <b>13</b> 38,295 | <b>0</b>     | <b>38,295</b> |

**Part II Deductions Not Taken Elsewhere** (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.)

|  |            |          |               |
|--|------------|----------|---------------|
| <b>14</b> Compensation of officers, directors, and trustees (Schedule K)   | <b>14</b>  |          |               |
| <b>15</b> Salaries and wages   | <b>15</b>  |          |               |
| <b>16</b> Repairs and maintenance  | <b>16</b>  |          |               |
| <b>17</b> Bad debts  | <b>17</b>  |          |               |
| <b>18</b> Interest (attach schedule)   | <b>18</b>  |          |               |
| <b>19</b> Taxes and licenses   | <b>19</b>  |          |               |
| <b>20</b> Charitable contributions (See instructions for limitation rules.)  | <b>20</b>  |          |               |
| <b>21</b> Depreciation (attach Form 4562)  | <b>21</b>  |          |               |
| <b>22</b> Less depreciation claimed on Schedule A and elsewhere on return  | <b>22a</b> |          |               |
| <b>23</b> Depletion  | <b>23</b>  |          |               |
| <b>24</b> Contributions to deferred compensation plans   | <b>24</b>  |          |               |
| <b>25</b> Employee benefit programs  | <b>25</b>  |          |               |
| <b>26</b> Excess exempt expenses (Schedule I)  | <b>26</b>  |          |               |
| <b>27</b> Excess readership costs (Schedule J)   | <b>27</b>  |          |               |
| <b>28</b> Other deductions (attach schedule)   | <b>28</b>  |          |               |
| <b>29 Total deductions.</b> Add lines 14 through 28  | <b>29</b>  | <b>0</b> |               |
| <b>30</b> Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13                                       | <b>30</b>  |          | <b>38,295</b> |
| <b>31</b> Net operating loss deduction (limited to the amount on line 30)  | <b>31</b>  |          |               |
| <b>32</b> Unrelated business taxable income before specific deduction. Subtract line 31 from line 30   | <b>32</b>  |          | <b>38,295</b> |
| <b>33</b> Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions.)   | <b>33</b>  |          | <b>1,000</b>  |
| <b>34 Unrelated business taxable income.</b> Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 | <b>34</b>  |          | <b>37,295</b> |

Part III Tax Computation

Table with 3 columns: Description, Line Number, Amount. Includes rows for Organizations Taxable as Corporations (35), Trusts Taxable at Trust Rates (36), Proxy tax (37), Alternative minimum tax (38), and Total (39).

Part IV Tax and Payments

Table with 3 columns: Description, Line Number, Amount. Includes rows for Foreign tax credit (40a-40e), Other taxes (42), Total tax (43), Payments (44a-44g), Total payments (45), Estimated tax penalty (46), Tax due (47), Overpayment (48), and Refunded (49).

Part V Statements Regarding Certain Activities and Other Information (see instructions)

Table with 3 columns: Question, Yes, No. Includes questions about foreign interest, distributions to trusts, and tax-exempt interest.

Schedule A—Cost of Goods Sold. Enter method of inventory valuation

Table with 3 columns: Description, Line Number, Amount. Includes rows for Inventory at beginning/end of year (1, 6), Purchases (2), Cost of labor (3), Additional section 263A costs (4a, 4b), and Total (5, 7).

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Sign Here: Signature of officer, Date, Title (TREASURER). Paid Preparer Use Only: Print/Type preparer's name (Laurence Weinhoff, EA), Preparer's signature, Date (6/13/2012), Check self-employed (checked), PTIN (P00659950), Firm's name (TaxSquad), Firm's EIN (90-0434005), Firm's address (1015 Chula Vista Ave, Burlingame, CA 94010), Phone no. ((650) 340-9732).

Schedule C—Rent Income (From Real Property and Personal Property Leased With Real Property)

(see instructions)

1. Description of property

Table with 4 rows for property descriptions (1) through (4).

2. Rent received or accrued

Table with 3 columns: (a) From personal property, (b) From real and personal property, and 3(a) Deductions directly connected with the income.

(c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A) 0 (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) 0

Schedule E—Unrelated Debt-Financed Income (see instructions)

Table with 5 main columns: 1. Description of debt-financed property, 2. Gross income from or allocable to debt-financed property, 3. Deductions directly connected with or allocable to debt-financed property, 4. Amount of average acquisition debt, 5. Average adjusted basis, 6. Column 4 divided by column 5, 7. Gross income reportable, 8. Allocable deductions.

Totals Enter here and on page 1, Part I, line 7, column (A) 0 Enter here and on page 1, Part I, line 7, column (B) 0

Total dividends-received deductions included in column 8

Schedule F—Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions)

Table for Exempt Controlled Organizations with 6 columns: 1. Name of controlled organization, 2. Employer identification number, 3. Net unrelated income, 4. Total of specified payments made, 5. Part of column 4 that is included in the controlling organization's gross income, 6. Deductions directly connected with income in column 5.

Table for Nonexempt Controlled Organizations with 5 columns: 7. Taxable Income, 8. Net unrelated income, 9. Total of specified payments made, 10. Part of column 9 that is included in the controlling organization's gross income, 11. Deductions directly connected with income in column 10.

Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A) 0 Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B) 0

Totals 0 0

**Schedule G—Investment Income of a Section 501(c)(7), (9), or (17) Organization** (see instructions)

| 1. Description of income  | 2. Amount of income  | 3. Deductions directly connected (attach schedule) | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col. 4)    |
|---------------------------|--|--|---------------------------------|--|
| (1)                       |  |  |                                 | 0  |
| (2)                       |  |  |                                 | 0  |
| (3)                       |  |  |                                 | 0  |
| (4)                       |  |  |                                 | 0  |
| <b>Totals</b> . . . . . ▶ | Enter here and on page 1, Part I, line 9, column (A).<br>0 |  |                                 | Enter here and on page 1, Part I, line 9, column (B).<br>0 |

**Schedule I—Exploited Exempt Activity Income, Other Than Advertising Income** (see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
|--------------------------------------|---|---|--|---|--------------------------------------|--|
| (1)                                  |   |   | 0  |   |                                      | 0  |
| (2)                                  |   |   | 0  |   |                                      | 0  |
| (3)                                  |   |   | 0  |   |                                      | 0  |
| (4)                                  |   |   | 0  |   |                                      | 0  |
| <b>Totals</b> . . . . . ▶            | Enter here and on page 1, Part I, line 10, col. (A).<br>0 | Enter here and on page 1, Part I, line 10, col. (B).<br>0                   |  |   |                                      | Enter here and on page 1, Part II, line 26.<br>0                                 |

**Schedule J—Advertising Income** (see instructions)

**Part I Income From Periodicals Reported on a Consolidated Basis**

| 1. Name of periodical                              | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|-----------------------------|-----------------------------|--|-----------------------|---------------------|---|
| (1)  |                             |                             |  |                       |                     |   |
| (2)  |                             |                             |  |                       |                     |   |
| (3)  |                             |                             |  |                       |                     |   |
| (4)  |                             |                             |  |                       |                     |   |
| <b>Totals</b> (carry to Part II, line (5)) . . . ▶ | 0                           | 0                           | 0  | 0                     | 0                   | 0   |

**Part II Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical                           | 2. Gross advertising income                               | 3. Direct advertising costs                               | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|---|---|---|--|-----------------------|---------------------|---|
| (1)   |   |   | 0  |                       |                     | 0   |
| (2)   |   |   | 0  |                       |                     | 0   |
| (3)   |   |   | 0  |                       |                     | 0   |
| (4)   |   |   | 0  |                       |                     | 0   |
| (5) <b>Totals from Part I</b>                   | 0   | 0   |  |                       |                     | 0   |
| <b>Totals</b> , Part II (lines 1-5) . . . . . ▶ | Enter here and on page 1, Part I, line 11, col. (A).<br>0 | Enter here and on page 1, Part I, line 11, col. (B).<br>0 |  |                       |                     | Enter here and on page 1, Part II, line 27.<br>0                                  |

**Schedule K—Compensation of Officers, Directors, and Trustees** (see instructions)

| 1. Name  | 2. Title | 3. Percent of time devoted to business | 4. Compensation attributable to unrelated business |
|--|----------|--|--|
| (1)  |          | %                                      |  |
| (2)  |          | %                                      |  |
| (3)  |          | %                                      |  |
| (4)  |          | %                                      |  |
| <b>Total.</b> Enter here and on page 1, Part II, line 14 . . . . . ▶ |          |  | 0  |

# Depreciation and Amortization

(Including Information on Listed Property)

Department of the Treasury  
Internal Revenue Service (99)

▶ See separate instructions.      ▶ Attach to your tax return.

Attachment  
Sequence No. **179**

|   |   |   |
|---|---|---|
| Name(s) shown on return<br><b>DRUPALCON INC</b> | Business or activity to which this form relates<br><b>990</b> | Identifying number<br><b>27-1138640</b> |
|---|---|---|

**Part I Election To Expense Certain Property Under Section 179**

Note: If you have any listed property, complete Part V before you complete Part I.

|   |           |           |
|---|-----------|-----------|
| 1 Maximum amount (see instructions) . . . . .   | <b>1</b>  | 500,000   |
| 2 Total cost of section 179 property placed in service (see instructions) . . . . .   | <b>2</b>  | 14,768    |
| 3 Threshold cost of section 179 property before reduction in limitation (see instructions) . . . . .  | <b>3</b>  | 2,000,000 |
| 4 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-  | <b>4</b>  | 0         |
| 5 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions . . . . . | <b>5</b>  | 500,000   |
| <b>6</b> (a) Description of property (b) Cost (business use only) (c) Elected cost  |           |           |
|   |           |           |
|   |           |           |
|   |           |           |
| 7 Listed property. Enter the amount from line 29 . . . . .  | <b>7</b>  |           |
| 8 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 . . . . .  | <b>8</b>  | 0         |
| 9 Tentative deduction. Enter the <b>smaller</b> of line 5 or line 8 . . . . .   | <b>9</b>  | 0         |
| 10 Carryover of disallowed deduction from line 13 of your 2010 Form 4562. . . . .   | <b>10</b> |           |
| 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions) . . . . .                     | <b>11</b> |           |
| 12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 . . . . .  | <b>12</b> | 0         |
| 13 Carryover of disallowed deduction to 2012. Add lines 9 and 10, less line 12 . . . . .  | <b>13</b> | 0         |

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

**Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.)**

|  |           |  |
|--|-----------|--|
| 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) . . . . . | <b>14</b> |  |
| 15 Property subject to section 168(f)(1) election . . . . .  | <b>15</b> |  |
| 16 Other depreciation (including ACRS) . . . . .   | <b>16</b> |  |

**Part III MACRS Depreciation (Do not include listed property.) (See instructions.)**

**Section A**

|  |                          |  |
|--|--------------------------|--|
| 17 MACRS deductions for assets placed in service in tax years beginning before 2011 . . . . .  | <b>17</b>                |  |
| 18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here . . . . . | <input type="checkbox"/> |  |

**Section B - Assets Placed in Service During 2011 Tax Year Using the General Depreciation System**

| (a) Classification of property        | (b) Month and year placed in service | (c) Basis for depreciation (business/investment use only—see instructions) | (d) Recovery period | (e) Convention | (f) Method | (g) Depreciation deduction |
|---------------------------------------|--------------------------------------|--|---------------------|----------------|------------|----------------------------|
| <b>19 a</b> 3-year property           |                                      |  |                     |                |            |                            |
| <b>b</b> 5-year property              |                                      | 14,768   | 5                   | HY             | 200DB      | 2,954                      |
| <b>c</b> 7-year property              |                                      |  |                     |                |            |                            |
| <b>d</b> 10-year property             |                                      |  |                     |                |            |                            |
| <b>e</b> 15-year property             |                                      |  |                     |                |            |                            |
| <b>f</b> 20-year property             |                                      |  |                     |                |            |                            |
| <b>g</b> 25-year property             |                                      |  |                     | 25 yrs.        |            | S/L                        |
| <b>h</b> Residential rental property  |                                      |  | 27.5 yrs.           | MM             | S/L        |                            |
| <b>i</b> Nonresidential real property |                                      |  | 27.5 yrs.           | MM             | S/L        |                            |
|                                       |                                      |  | 39 yrs.             | MM             | S/L        |                            |

**Section C - Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System**

|                        |  |  |         |    |     |  |
|------------------------|--|--|---------|----|-----|--|
| <b>20 a</b> Class life |  |  |         |    | S/L |  |
| <b>b</b> 12-year       |  |  | 12 yrs. |    | S/L |  |
| <b>c</b> 40-year       |  |  | 40 yrs. | MM | S/L |  |

**Part IV Summary (See instructions.)**

|   |           |       |
|---|-----------|-------|
| 21 Listed property. Enter amount from line 28 . . . . .   | <b>21</b> |       |
| 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations - see instructions . . . . . | <b>22</b> | 2,954 |
| 23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs . . . . .  | <b>23</b> |       |

For Paperwork Reduction Act Notice, see separate instructions.

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

**Public Charity Status and Public Support**

OMB No. 1545-0047

**2011**

**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Name of the organization  
DRUPALCON INC

Employer identification number  
27-1138640

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: .....
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
  - a  Type I
  - b  Type II
  - c  Type III—Functionally integrated
  - d  Type III—Other
- e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
  - (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?
  - (ii) A family member of a person described in (i) above?
  - (iii) A 35% controlled entity of a person described in (i) or (ii) above?

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

h Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1–9 above or IRC section (see instructions)) | (iv) Is the organization in col. (i) listed in your governing document? |    | (v) Did you notify the organization in col. (i) of your support? |    | (vi) Is the organization in col. (i) organized in the U.S.? |    | (vii) Amount of support |
|------------------------------------|----------|---|---|----|--|----|---|----|-------------------------|
|                                    |          |   | Yes   | No | Yes  | No | Yes   | No |                         |
| (A)                                |          |   |   |    |  |    |   |    | 0                       |
| (B)                                |          |   |   |    |  |    |   |    | 0                       |
| (C)                                |          |   |   |    |  |    |   |    | 0                       |
| (D)                                |          |   |   |    |  |    |   |    | 0                       |
| (E)                                |          |   |   |    |  |    |   |    | 0                       |
| <b>Total</b>                       |          |   |   |    |  |    |   |    | 0                       |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Table with 7 columns: (a) 2007, (b) 2008, (c) 2009, (d) 2010, (e) 2011, (f) Total. Rows include: 1 Gifts, grants, contributions, and membership fees received; 2 Tax revenues levied for the organization's benefit; 3 The value of services or facilities furnished by a governmental unit; 4 Total. Add lines 1 through 3; 5 The portion of total contributions by each person; 6 Public support. Subtract line 5 from line 4.

Section B. Total Support

Table with 7 columns: (a) 2007, (b) 2008, (c) 2009, (d) 2010, (e) 2011, (f) Total. Rows include: 7 Amounts from line 4; 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources; 9 Net income from unrelated business activities; 10 Other income; 11 Total support. Add lines 7 through 10; 12 Gross receipts from related activities; 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.

Section C. Computation of Public Support Percentage

Table with 3 columns: Line number, Description, and Percentage. Rows include: 14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 0.00%; 15 Public support percentage from 2010 Schedule A, Part II, line 14 0.00%; 16a 33 1/3% support test—2011; b 33 1/3% support test—2010; 17a 10%-facts-and-circumstances test—2011; b 10%-facts-and-circumstances test—2010; 18 Private foundation.

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010  | (e) 2011  | (f) Total |
|---|----------|----------|----------|-----------|-----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")   |          |          | 350,351  | 771,555   | 771,702   | 1,893,608 |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose . . . . . |          |          | 397,413  | 762,945   | 1,417,121 | 2,577,479 |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 . . . . .   |          |          |          |           |           | 0         |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .  |          |          |          |           |           | 0         |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .  |          |          |          |           |           | 0         |
| <b>6 Total.</b> Add lines 1 through 5 . . . . .   | 0        | 0        | 747,764  | 1,534,500 | 2,188,823 | 4,471,087 |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons . . . . .  |          |          |          |           |           | 0         |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year . . . . .           |          |          |          |           |           | 0         |
| <b>c</b> Add lines 7a and 7b . . . . .  | 0        | 0        | 0        | 0         | 0         | 0         |
| <b>8 Public support</b> (Subtract line 7c from line 6.) . . . . .   |          |          |          |           |           | 4,471,087 |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010  | (e) 2011  | (f) Total |
|--|----------|----------|----------|-----------|-----------|-----------|
| <b>9</b> Amounts from line 6 . . . . .   | 0        | 0        | 747,764  | 1,534,500 | 2,188,823 | 4,471,087 |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  |          |          |          | 949       | 695       | 1,644     |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 . . . . .   |          |          |          |           | 32,701    | 32,701    |
| <b>c</b> Add lines 10a and 10b . . . . .   | 0        | 0        | 0        | 949       | 33,396    | 34,345    |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on . . . . .  |          |          |          |           |           | 0         |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) . . . . .  |          |          |          |           |           | 0         |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . . . . .   | 0        | 0        | 747,764  | 1,535,449 | 2,222,219 | 4,505,432 |
| <b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶ <input checked="" type="checkbox"/> |          |          |          |           |           |           |

**Section C. Computation of Public Support Percentage**

|  |           |       |
|--|-----------|-------|
| <b>15</b> Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f)) . . . . . | <b>15</b> | 0.00% |
| <b>16</b> Public support percentage from 2010 Schedule A, Part III, line 15 . . . . .                      | <b>16</b> | 0.00% |

**Section D. Computation of Investment Income Percentage**

|  |           |       |
|--|-----------|-------|
| <b>17</b> Investment income percentage for <b>2011</b> (line 10c, column (f) divided by line 13, column (f)) . . . . . | <b>17</b> | 0.00% |
| <b>18</b> Investment income percentage from <b>2010</b> Schedule A, Part III, line 17 . . . . .                        | <b>18</b> | 0.00% |

- 19a 33 1/3% support tests—2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization . . . . . ▶
- b 33 1/3% support tests—2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization . . . . . ▶
- 20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions . . . . . ▶



SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. See separate instructions.

OMB No. 1545-0047

2011

Open to Public Inspection

Name of the organization

Employer identification number

DRUPALCON INC

27-1138640

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 3 columns: Question number, (a) Donor advised funds, (b) Funds and other accounts. Includes questions 1-6 regarding donor advised funds.

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

Table with 3 columns: Question number, Description, and Held at the End of the Tax Year. Includes questions 1-9 regarding conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

Table with 3 columns: Question number, Description, and Amount. Includes questions 1a-1c and 2a-2b regarding art and historical treasures.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition, b Scholarly research, c Preservation for future generations, d Loan or exchange programs, e Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

b If "Yes," explain the arrangement in Part XIV and complete the following table:

Table with 2 columns: Description, Amount. Rows: 1c Beginning balance, 1d Additions during the year, 1e Distributions during the year, 1f Ending balance.

2a Did the organization include an amount on Form 990, Part X, line 21?

b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

Table with 6 columns: (a) Current year, (b) Prior year, (c) Two years back, (d) Three years back, (e) Four years back. Rows: 1a-1g (Beginning of year balance, Contributions, Net investment earnings, gains, and losses, Grants or scholarships, Other expenditures for facilities and programs, Administrative expenses, End of year balance).

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment, b Permanent endowment, c Temporarily restricted endowment

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations, (ii) related organizations, b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

Table with 2 columns: Yes, No. Rows: 3a(i), 3a(ii), 3b

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Table with 5 columns: Description of property, (a) Cost or other basis (investment), (b) Cost or other basis (other), (c) Accumulated depreciation, (d) Book value. Rows: 1a Land, b Buildings, c Leasehold improvements, d Equipment, e Other.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12.

| (a) Description of security or category<br>(including name of security)     | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|---|----------------|--|
| (1) Financial derivatives . . . . .   | 0              |  |
| (2) Closely-held equity interests . . . . .                                 | 0              |  |
| (3) Other -----   | 0              |  |
| (A) -----   | 0              |  |
| (B) -----   | 0              |  |
| (C) -----   | 0              |  |
| (D) -----   | 0              |  |
| (E) -----   | 0              |  |
| (F) -----   | 0              |  |
| (G) -----   | 0              |  |
| (H) -----   | 0              |  |
| (I) -----   | 0              |  |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | 0              |  |

**Part VIII Investments—Program Related.** See Form 990, Part X, line 13.

| (a) Description of investment type  | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|---|----------------|--|
| (1)   | 0              |  |
| (2)   | 0              |  |
| (3)   | 0              |  |
| (4)   | 0              |  |
| (5)   | 0              |  |
| (6)   | 0              |  |
| (7)   | 0              |  |
| (8)   | 0              |  |
| (9)   | 0              |  |
| (10)  | 0              |  |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | 0              |  |

**Part IX Other Assets.** See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1)   | 0              |
| (2)   | 0              |
| (3)   | 0              |
| (4)   | 0              |
| (5)   | 0              |
| (6)   | 0              |
| (7)   | 0              |
| (8)   | 0              |
| (9)   | 0              |
| (10)  | 0              |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ | 0              |

**Part X Other Liabilities.** See Form 990, Part X, line 25.

| 1. (a) Description of liability   | (b) Book value |
|---|----------------|
| (1) Federal income taxes  | 0              |
| (2) See attached statement  | 107,325        |
| (3)   | 0              |
| (4)   | 0              |
| (5)   | 0              |
| (6)   | 0              |
| (7)   | 0              |
| (8)   | 0              |
| (9)   | 0              |
| (10)  | 0              |
| (11)  | 0              |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ | 107,325        |

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

| <b>Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements</b> |  |   |
|---|--|---|
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12) . . . . .                                 | 0 |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25) . . . . .                                  | 0 |
| 3   | Excess or (deficit) for the year. Subtract line 2 from line 1 . . . . .                            | 0 |
| 4   | Net unrealized gains (losses) on investments . . . . .   |   |
| 5   | Donated services and use of facilities . . . . .   |   |
| 6   | Investment expenses . . . . .  |   |
| 7   | Prior period adjustments . . . . .   |   |
| 8   | Other (Describe in Part XIV.) . . . . .  |   |
| 9   | Total adjustments (net). Add lines 4 through 8 . . . . .   | 0 |
| 10  | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 . . . . . | 0 |

| <b>Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return</b> |   |    |
|--|---|----|
| 1  | Total revenue, gains, and other support per audited financial statements . . . . .        |    |
| 2  | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                       |    |
| a  | Net unrealized gains on investments . . . . .   | 2a |
| b  | Donated services and use of facilities . . . . .  | 2b |
| c  | Recoveries of prior year grants . . . . .   | 2c |
| d  | Other (Describe in Part XIV.) . . . . .   | 2d |
| e  | Add lines 2a through 2d . . . . .   | 2e |
| 3  | Subtract line 2e from line 1 . . . . .  | 3  |
| 4  | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                      |    |
| a  | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                | 4a |
| b  | Other (Describe in Part XIV.) . . . . .   | 4b |
| c  | Add lines 4a and 4b . . . . .   | 4c |
| 5  | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) . . . . . | 5  |

| <b>Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return</b> |  |    |
|---|--|----|
| 1   | Total expenses and losses per audited financial statements . . . . .                       |    |
| 2   | Amounts included on line 1 but not on Form 990, Part IX, line 25:                          |    |
| a   | Donated services and use of facilities . . . . .   | 2a |
| b   | Prior year adjustments . . . . .   | 2b |
| c   | Other losses . . . . .   | 2c |
| d   | Other (Describe in Part XIV.) . . . . .  | 2d |
| e   | Add lines 2a through 2d . . . . .  | 2e |
| 3   | Subtract line 2e from line 1 . . . . .   | 3  |
| 4   | Amounts included on Form 990, Part IX, line 25, but not on line 1:                         |    |
| a   | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                 | 4a |
| b   | Other (Describe in Part XIV.) . . . . .  | 4b |
| c   | Add lines 4a and 4b . . . . .  | 4c |
| 5   | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . . . . . | 5  |

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

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# Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990,  
Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
DRUPALCON INC

Employer identification number  
27-1138640

**Part I** **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

**1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No

**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

**3 Activities per Region.** (The following Part I, line 3 table can be duplicated if additional space is needed.)

| (a) Region  | (b) Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures for and investments in region |
|---|-------------------------------------|--|---|--|--|
| Europe  |                                     |  |   |  |  |
| (1)   | 0                                   | 0  | FUNDRAISING   |  | 0  |
| (2)   | 0                                   | 0  |   |  | 0  |
| (3)   | 0                                   | 0  |   |  | 0  |
| (4)   | 0                                   | 0  |   |  | 0  |
| (5)   | 0                                   | 0  |   |  | 0  |
| (6)   | 0                                   | 0  |   |  | 0  |
| (7)   | 0                                   | 0  |   |  | 0  |
| (8)   | 0                                   | 0  |   |  | 0  |
| (9)   | 0                                   | 0  |   |  | 0  |
| (10)  | 0                                   | 0  |   |  | 0  |
| (11)  | 0                                   | 0  |   |  | 0  |
| (12)  | 0                                   | 0  |   |  | 0  |
| (13)  | 0                                   | 0  |   |  | 0  |
| (14)  | 0                                   | 0  |   |  | 0  |
| (15)  | 0                                   | 0  |   |  | 0  |
| (16)  | 0                                   | 0  |   |  | 0  |
| (17)  | 0                                   | 0  |   |  | 0  |
| <b>3a</b> Sub-total . . . . .                               | 0                                   | 0  |   |  | 0  |
| <b>b</b> Total from continuation sheets to Part I . . . . . | 0                                   | 0  |   |  | 0  |
| <b>c</b> Totals (add lines 3a and 3b)                       | 0                                   | 0  |   |  | 0  |

**Part II** **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 . . . . .

Part II can be duplicated if additional space is needed.

| 1    | (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|------|--------------------------|--|------------|----------------------|--------------------------|---------------------------------|-----------------------------------|--|---|
| (1)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (2)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (3)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (4)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (5)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (6)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (7)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (8)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (9)  |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (10) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (11) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (12) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (13) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (14) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (15) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |
| (16) |                          |  |            |                      | 0                        |                                 | 0                                 |  |   |

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . .

3 Enter total number of other organizations or entities . . . . .  0

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.  
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance       | (b) Region                              | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|---------------------------------------|---|--------------------------|--------------------------|---------------------------------|-----------------------------------|--|---|
| (1) Cash Grant for travel expenses to | Europe                                  | 11                       | 14,780                   |                                 | 0                                 |  |   |
| (2) Cash Grant for travel expenses to | South Asia                              | 2                        | 2,612                    |                                 | 0                                 |  |   |
| (3) Cash Grant for travel expenses to | North America                           | 3                        | 1,866                    |                                 | 0                                 |  |   |
| (4) Cash Grant for travel expenses to | South America                           | 1                        | 1,380                    |                                 | 0                                 |  |   |
| (5) Cash Grant for travel expenses to | Middle East and North Africa            | 1                        | 1,285                    |                                 | 0                                 |  |   |
| (6) Cash Grant Community program      | Europe                                  | 5                        | 6,749                    |                                 | 0                                 |  |   |
| (7) Cash Grant Community program      | North America                           | 2                        | 3,800                    |                                 | 0                                 |  |   |
| (8) Cash Grant Community program      | Middle East and North Africa            | 1                        | 1,500                    |                                 | 0                                 |  |   |
| (9) Cash Grant Community program      | Russia and the Newly Independent States | 1                        | 400                      |                                 | 0                                 |  |   |
| (10) Cash Grant Community program     | East Asia and the Pacific               | 2                        | 2,625                    |                                 | 0                                 |  |   |
| (11)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (12)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (13)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (14)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (15)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (16)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (17)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |
| (18)                                  |   | 0                        | 0                        |                                 | 0                                 |  |   |

**Part IV Foreign Forms**

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* . . . . .  Yes  No
  
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* . . . . .  Yes  No
  
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)* . . . . .  Yes  No
  
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* . . . . .  Yes  No
  
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)* . . . . .  Yes  No
  
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)* . . . . .  Yes  No

**Part V Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Part III Line 1-5 DrupalCon will pay hotel & travel expenses for grantees directly to the .....  
service providers and with exception to the scholarship recipient as reimbursement upon .....  
receiving the receipts of a scholars appropriate expenses.....

Part III Line 6-10 Community Grants: The Drupal Association is providing Drupal Community .....  
Cultivation Grants - a pilot program that seeks to transform, support, and educate Drupal .....  
Communities around the world. Through a limited number of grants, we are seeking to .....  
support current and future organizers and leaders of DrupalCamps, Drupal Meetups, Drupal .....  
Sprints and other creative projects that are spreading information within the Drupal .....  
Community and educating individuals outside the community about Drupal.....



**Part II Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

|   |   | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events                |
|---|---|--------------|--------------|------------------|---------------------------------|
|   |   | (event type) | (event type) | (total number)   | (add col. (a) through col. (c)) |
| Revenue   | <b>1</b> Gross receipts . . . . .   | 0            | 0            | 0                | 0                               |
|   | <b>2</b> Less: Charitable contributions . . . . .                                 | 0            | 0            | 0                | 0                               |
|   | <b>3</b> Gross income (line 1 minus line 2) . . . . .                             | 0            | 0            | 0                | 0                               |
| Direct Expenses   | <b>4</b> Cash prizes . . . . .  | 0            | 0            | 0                | 0                               |
|   | <b>5</b> Noncash prizes . . . . .   | 0            | 0            | 0                | 0                               |
|   | <b>6</b> Rent/facility costs . . . . .  | 0            | 0            | 0                | 0                               |
|   | <b>7</b> Food and beverages . . . . .   | 0            | 0            | 0                | 0                               |
|   | <b>8</b> Entertainment . . . . .  | 0            | 0            | 0                | 0                               |
|   | <b>9</b> Other direct expenses . . . . .  | 0            | 0            | 0                | 0                               |
|   | <b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶ |              |              |                  | ( 0 )                           |
| <b>11</b> Net income summary. Combine line 3, column (d), and line 10 . . . . . ▶ |   |              |              | 0                |                                 |

**Part III Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

|                 |  | (a) Bingo   | (b) Pull tabs/instant bingo/progressive bingo                       | (c) Other gaming  | (d) Total gaming (add col. (a) through col. (c)) |
|-----------------|--|---|---|---|--|
|                 |  | Revenue   | <b>1</b> Gross revenue . . . . .                                    |   |  |
| Direct Expenses | <b>2</b> Cash prizes . . . . .   |   |   |   | 0  |
|                 | <b>3</b> Noncash prizes . . . . .  |   |   |   | 0  |
|                 | <b>4</b> Rent/facility costs . . . . .   |   |   |   | 0  |
|                 | <b>5</b> Other direct expenses . . . . .   |   |   |   | 0  |
|                 | <b>6</b> Volunteer labor . . . . .   | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No |  |
|                 | <b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶     |   |   |   | ( 0 )  |
|                 | <b>8</b> Net gaming income summary. Combine line 1, column d, and line 7 . . . . . ▶ |   |   |   | 0  |

**9** Enter the state(s) in which the organization operates gaming activities: \_\_\_\_\_

**a** Is the organization licensed to operate gaming activities in each of these states? . . . . .  Yes  No

**b** If "No," explain: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . .  Yes  No

**b** If "Yes," explain: \_\_\_\_\_

\_\_\_\_\_



**SCHEDULE I  
(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2011**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

Name of the organization

Employer identification number

DRUPALCON INC

27-1138640

**Part I General Information on Grants and Assistance**

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|---------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (1) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (2) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (3) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (4) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (5) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (6) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (7) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (8) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (9) -----  |         |                               | 0                        | 0                                 |   |  |                                    |
| (10) -----   |         |                               | 0                        | 0                                 |   |  |                                    |
| (11) -----   |         |                               | 0                        | 0                                 |   |  |                                    |
| (12) -----   |         |                               | 0                        | 0                                 |   |  |                                    |

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ -----
- 3** Enter total number of other organizations listed in the line 1 table ▶ 0

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2011)

**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance              | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|--|--------------------------|--------------------------|-----------------------------------|---|--|
| 1 Cash grant for travel to Drupalcon Chicago | 5                        | 3,471                    | 0                                 |   |  |
| 2 Cash grant for Drupal Community            | 3                        | 3,350                    | 0                                 |   |  |
| 3  | 0                        | 0                        | 0                                 |   |  |
| 4  | 0                        | 0                        | 0                                 |   |  |
| 5  | 0                        | 0                        | 0                                 |   |  |
| 6  | 0                        | 0                        | 0                                 |   |  |
| 7  | 0                        | 0                        | 0                                 |   |  |

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Part III Line 1 The DrupalCon scholarship program allows Drupal Community members, who would otherwise not be able to attend DrupalCon, to benefit from the DrupalCon experience as the Drupal Community benefits from each scholar's attendance. Our Scholarship Selection team looks for applicants who have been passionate about Drupal and who would not be able to attend DrupalCon without financial assistance.

Part III Line 2 Drupal Community Grants is a pilot grant program that seeks to transform, support, and educate Drupal communities around the world. Through a limited number of grants, we are seeking to support current and future organizers and leaders of DrupalCamps, Drupal Meetups, Drupal Sprints and other creative projects that are spreading information within the Drupal community and educating individuals outside the community about Drupal.

**SCHEDULE L  
(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Transactions With Interested Persons**

▶ Complete if the organization answered  
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,  
or Form 990-EZ, Part V, line 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

**2011**

**Open To Public  
Inspection**

Name of the organization

DRUPALCON INC

Employer identification number

27-1138640

**Part I Excess Benefit Transactions** (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

| 1   | (a) Name of disqualified person | (b) Description of transaction | (c) Corrected? |    |
|-----|---------------------------------|--------------------------------|----------------|----|
|     |                                 |                                | Yes            | No |
| (1) |                                 |                                |                |    |
| (2) |                                 |                                |                |    |
| (3) |                                 |                                |                |    |
| (4) |                                 |                                |                |    |
| (5) |                                 |                                |                |    |
| (6) |                                 |                                |                |    |

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$ \_\_\_\_\_

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$ \_\_\_\_\_

**Part II Loans to and/or From Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

| (a) Name of interested person and purpose | (b) Loan to or from the organization? |      | (c) Original principal amount | (d) Balance due | (e) In default? |    | (f) Approved by board or committee? |    | (g) Written agreement? |    |
|---|---------------------------------------|------|-------------------------------|-----------------|-----------------|----|-------------------------------------|----|------------------------|----|
|   | To                                    | From |                               |                 | Yes             | No | Yes                                 | No | Yes                    | No |
|   |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
| (1)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (2)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (3)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (4)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (5)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (6)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (7)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (8)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (9)                                       |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| (10)                                      |                                       |      | 0                             | 0               |                 |    |                                     |    |                        |    |
| <b>Total</b>                              |                                       |      |                               | 0               |                 |    |                                     |    |                        |    |

**Part III Grants or Assistance Benefiting Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount and type of assistance |
|-------------------------------|---|-----------------------------------|
| (1)                           |   |                                   |
| (2)                           |   |                                   |
| (3)                           |   |                                   |
| (4)                           |   |                                   |
| (5)                           |   |                                   |
| (6)                           |   |                                   |
| (7)                           |   |                                   |
| (8)                           |   |                                   |
| (9)                           |   |                                   |
| (10)                          |   |                                   |



**SCHEDULE O**  
**(Form 990 or 990-EZ)**

**Supplemental Information to Form 990 or 990-EZ**

OMB No. 1545-0047

**2011**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization

Employer identification number

DRUPALCON INC

27-1138640

Form 990, Part III, Line 4d: Program Service Expenses: 50,003, Grants and allocations: 0,  
Revenue: 123,811. DrupalCon London, held in August 2011, is an educational event dedicated to  
Drupal developers and its users. It is a time for members of the Drupal community to come  
together, learn about Drupal, share tips and tricks, exchange knowledge, make decisions, and  
build a stronger community. To produce this event, DrupalCon Inc enlisted the services of  
Drupal VZW, a Belgian-based non-profit, as a fiscal sponsor of the event. Any proceeds of the  
event will be utilized by DrupalCon Inc for the purpose of organizing future educational  
events regarding Drupal.

Form 990, Part III, Line 4d: Program Service Expenses: 87,647, Grants and allocations: 0,  
Revenue: 87,647. Drupal VZW is a Belgian-based non-profit organization, whose mission is to  
support the Drupal open source project and its community. In 2011, DrupalCon Inc supported  
Drupal VZW with personnel resources in order to manage its operations in relation to  
DrupalCon. The cost of these resources to DrupalCon Inc were reimbursed on an at-cost basis.

Form 990, Part III, Line 4d: Program Service Expenses: 21,636, Grants and allocations: 0,  
Revenue: 0. DrupalCon Munich is scheduled to be held in August 2012 in Munich, Germany.  
Planning and financial activity began in 2011. DrupalCon Munich is an educational event  
dedicated to Drupal developers and its users. It is a time for members of the Drupal  
community to coe together, learn about Drupal, share tips and tricks, exchange knowledge, make  
decisions, and build a stronger community.

Form 990, Part III, Line 4d: Program Service Expenses: 1,901, Grants and allocations: 0,  
Revenue: 0. DrupalCon Portland is scheduled to be held in May 2013 in Portland, Oregon.  
Planning and financial activity began in 2011. DrupalCon Portland is an educational event  
dedicated to Drupal developers and its users. It is a time for members of the Drupal  
community to coe together, learn about Drupal, share tips and tricks, exchange knowledge, make  
decisions, and build a stronger community.

Form 990, Part III, Line 4d: Program Service Expenses: 2,422, Grants and allocations: 0,

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2011)

(HTA)

|  |   |
|--|---|
| Name of the organization<br><b>DRUPALCON INC</b> | Employer identification number<br><b>27-1138640</b> |
|--|---|

Revenue: 0. DrupalCon Sao Paolo is scheduled to be held in December 2012 in Sao Paolo, Brazil.

Planning and financial activity began in 2011. DrupalCon Sao Paolo is an educational event dedicated to Drupal developers and its users. It is a time for members of the Drupal community to coe together, learn about Drupal, share tips and tricks, exchange knowledge, make decisions, and build a stronger community.

Form 990 Part VI Section C Line 11B ACCOUNTANT DANIEL FINNERTY HAS WORKED WITH AND MET SEVERAL TIMES WITH TAXSQUAD TO PRODUCE DRAFT VERSIONS OF DRUPALCONS 990 WHICH HAVE BEEN SHARED WITH ALL THE DIRECTORS AND DISCUSSED, REVISED, AND REVIEWED TO ASSURE ACCURACY IN THE FILED FORM 990.

Form 990 Part VI Section C Line 19 AVAILABLE ON WEBSITE www.association.drupal.org OR ON REQUEST

Form 990 Part III Line 2 DRUPALCAMPS HELD IN MASSACHUSETTS, TEXAS, CONNECTICUT, NEW HAMPSHIRE, AND MINNESOTA WERE SPONSORED IN ADDITION TO THOSE LISTED ON THE 2010 RETURN. PLANNING FOR FUTURE DRUPALCONS IN DENVER, MUNICH AND SAN PAOLO WAS INITIATED DURING THE YEAR. DRUPALCON LONDON WAS COORDINATED ALONG WITH DRUPAL VZW.

Form 990 Part XI Line 5 DECREASE IN RETAINED EARNING OF \$53 DUE TO PRIOR PERIOD ADJUSTMENT

Form 990 Part VI Section A Line 2 DRIES BUYTAERT, BOARD PRESIDENT, HIRED ANGELA BYRON, BOARD SECRETARY, AS AN EMPLOYEE AT HIS FOR-PROFIT COMPANY ACQUIA, INC. IN 2011

Form 990 Part VI Section A Line 12c DRUPALCON MAINTAINS A CONFLICT OF INTEREST COMMITTEE THAT REGULARLY REVIEW POTENTIAL CONFLICTS OF INTEREST. ADDITIONALLY ALL BOARD MEMBERS MUST SIGN A BOARD AGREEMENT, WHICH STATES THAT THEY WILL PROCLAIM AN POTENTIAL CONFLICTS TO THE CONFLICT OF INTEREST COMMITTEE.

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**Part X (Sch D (990)) - Other Liabilities**

107,325

| Description |  | Book Value |
|-------------|--|------------|
| <b>1</b>    | Federal Income Taxes . . . . .           | 0          |
| <b>2</b>    | DRUPALCAMP BAY AREA                      | 2,031      |
| <b>3</b>    | DRUPALCAMP CHICAGO                       | 5,587      |
| <b>4</b>    | DRUPALCAMP COLORADO                      | 18,811     |
| <b>5</b>    | DRUPALCAMP LA                            | 0          |
| <b>6</b>    | DRUPALCAMP NYC                           | 10,175     |
| <b>7</b>    | DRUPALCAMP CT                            | 1,383      |
| <b>8</b>    | DRUPALCAMP NEW HAMPSHIRE                 | 2,000      |
| <b>9</b>    | DRUPALCAMP TWIN CITIES                   | 4,659      |
| <b>10</b>   | DRUPALCAMP D4D                           | 1,471      |
| <b>11</b>   | DRUPALCAMP PACIFIC NW                    | 6,177      |
| <b>12</b>   | DRUPALCAMP AUSTIN                        | 3,032      |
| <b>13</b>   | TRANSFER TO VZW                          | 38,645     |
| <b>14</b>   | ACQUIA ANNUAL FUND BALANCE 2012          | 3,354      |
| <b>15</b>   | TRELLON ANNUAL SPONSOR FUND BALANCE 2012 | 10,000     |
| <b>16</b>   |  | 0          |
| <b>17</b>   |  | 0          |
| <b>18</b>   |  | 0          |
| <b>19</b>   |  | 0          |
| <b>20</b>   |  | 0          |